



# Alat za izračun ekonomskih indikatora

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# Projekt CoolHeating

- Cilj projekta je dati podršku razvoju malih obnovljivih CTS-a u zemljama jugoistočne Europe
- Također, cilj je izgradnja kapaciteta u ciljanim gradovima/državama u pogledu tehničkih i ne tehničkih aspekata, tj. poslovnih modela i inovativnih finansijskih shema kako bi se potaknule investicije u male modularne centralizirane toplinske i rashladne sustave

# Ekonomска evaluacija projekata izgradnje CTS-a

- Potrebno je povećati znanje i kapacitete u pogledu ekonomске evaluacije potencijalnih projekata izgradnje CTS-a
- Stoga su potrebni alati za detaljnu ekonomsku analizu projekata, koji trebaju biti jednostavni za korištenje...
- ...naročito za ciljane skupine kojima nedostaju znanje i vještine za izradu ekonomskih izračuna i pripremu poslovnih planova

# Alat za izračun ekonomskih indikatora

- Alat koji se bazira na Excel tablicama – svatko sa znanjem rada u MS Excelu može ga koristiti
- Jednostavan za korištenje, sa očitim uputama koje podatke je potrebno unijeti
- Potpuno pokriven financijski dio poslovnog plana
- Na **hrvatskom jeziku**
- Besplatno dostupan na [www.coolheating.eu](http://www.coolheating.eu)

# U sklopu CoolHeating projekta

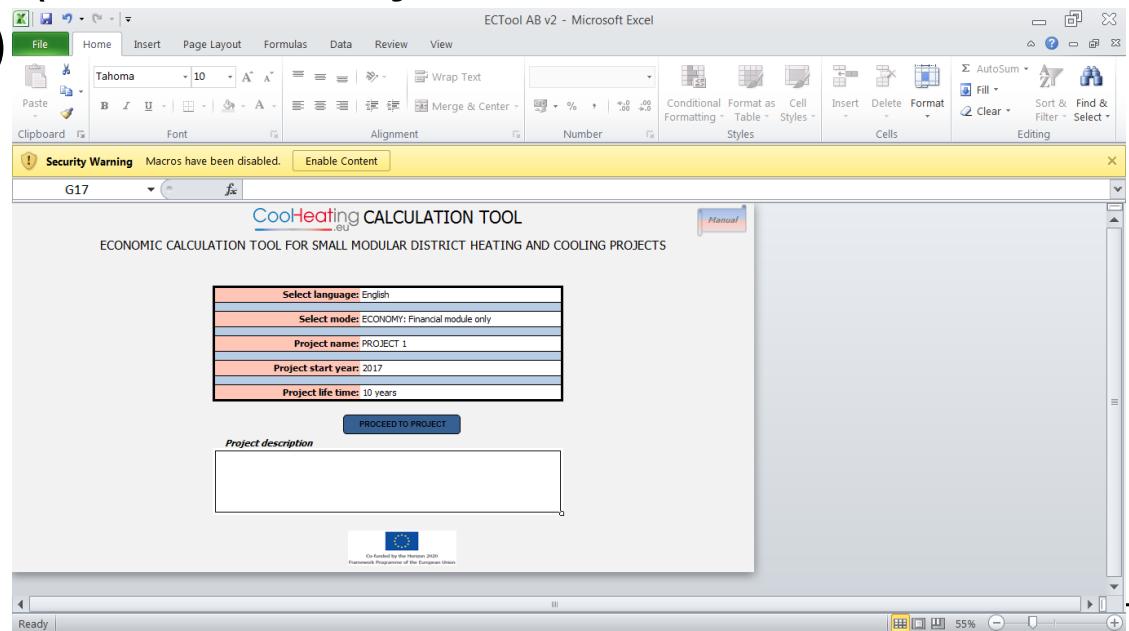
- Alat će se koristiti za ekonomsku evaluaciju u ciljanim gradovima u svrhu izrade poslovnih modela za “nove” koncepte CTS-a razvijane u sklopu ovoga projekta
- Alat također mogu koristiti i sve ostale zainteresirane osobe koje žele ispitati isplativost pojedinih projekata izgradnje CTS-a

# Alat - osnove

- Excel datoteka koja sadrži makro naredbe i koja je programirana u VBA
- Zaštićeno sa lozinkom kako bi se izbjegle neželjene slučajne promjene u alatu
- Lozinka za otključavanje datoteke se nalazi u priručniku
- Korisnicima se savjetuje da uključe opcije “dozvoli uređivanje” i “dozvoli makro naredbe” ukoliko ih program upita prilikom pokretanja
- Čelije koje su obojane u bijelu boju je moguće uređivati. Čelije obojane u druge boje su zaključane te prikazuju izračunate rezultate

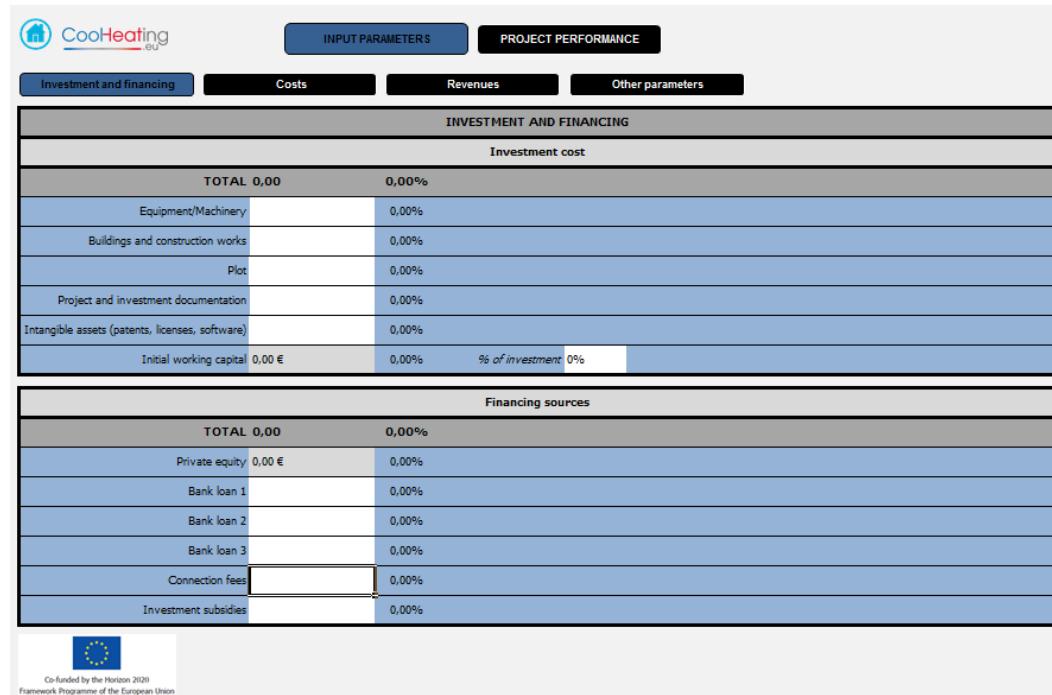
# Alat – početna stranica

- Alat je dostupan na sljedećim jezicima: engleski, njemački, slovenski, hrvatski, bosanski, srpski te makedonski
- Osnovne informacije koje se unose na početnoj stranici uključuju Naziv projekta, Početnu godinu, te Trajanje projekta (sve simulacije će biti odradene za navedeni period)



# Ulagani parametri

- Svi podaci potrebni za ekonomski izračune unoše se u ovom modulu
- Kako bi se potrebni podaci unijeli u alat, potrebno je poznavati sljedeće parametre projekta:
  - Osnovne tehničke parametre i investicijske troškove
  - Potrošnju goriva
  - Broj potrošača



The screenshot shows the 'Investment and financing' tab of the CoolHeating.eu software. The interface includes a header with the logo, 'INPUT PARAMETERS', and 'PROJECT PERFORMANCE' tabs, and sub-tabs for 'Investment and financing', 'Costs', 'Revenues', and 'Other parameters'. The main section displays the breakdown of investment costs:

INVESTMENT AND FINANCING		
Investment cost		
TOTAL	0,00	0,00%
Equipment/Machinery		0,00%
Buildings and construction works		0,00%
Plot		0,00%
Project and investment documentation		0,00%
Intangible assets (patents, licenses, software)		0,00%
Initial working capital	0,00 €	0,00% % of investment: 0%

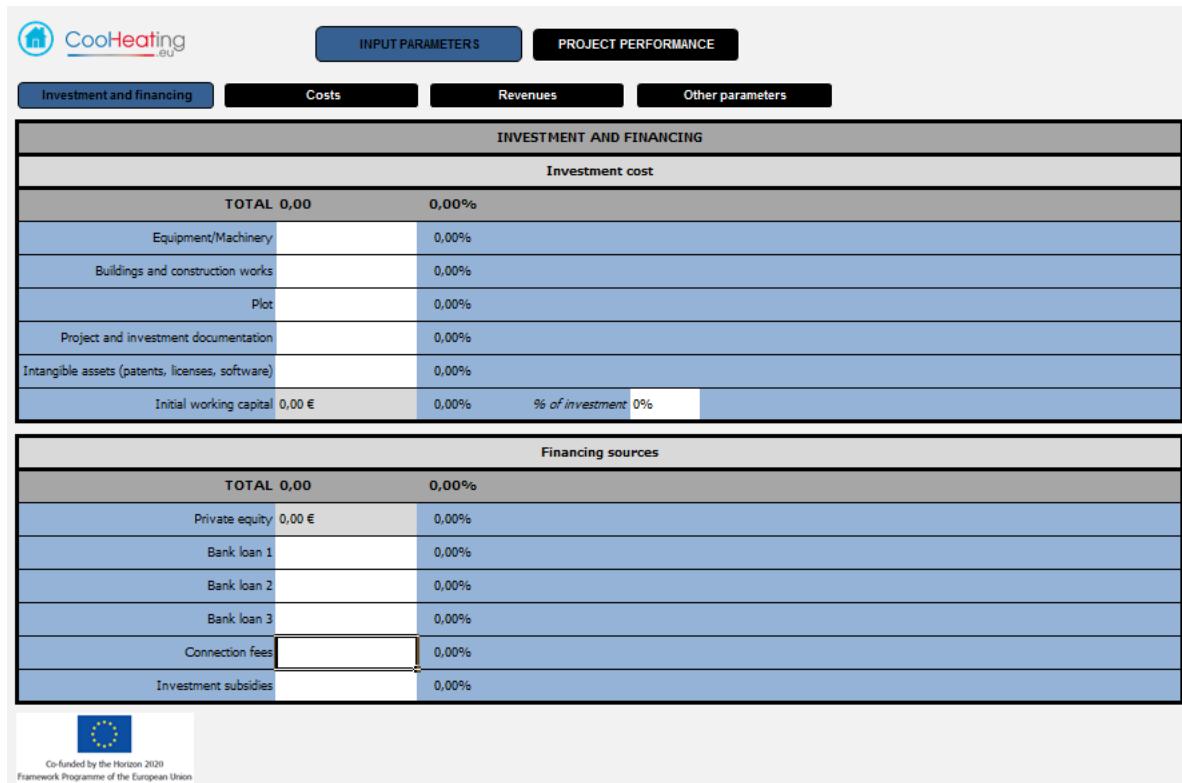
Below this is a section for financing sources:

Financing sources		
TOTAL	0,00	0,00%
Private equity	0,00 €	0,00%
Bank loan 1		0,00%
Bank loan 2		0,00%
Bank loan 3		0,00%
Connection fees		0,00%
Investment subsidies		0,00%

At the bottom, there is a small logo for the European Union and the text 'Co-funded by the Horizon 2020 Framework Programme of the European Union'.

# Ulagani parametri – Investicija i financiranje

- Investicijski troškovi u €
- Izvori financiranja (Privatno učešće, subvencije, krediti)



The screenshot shows the 'Investment and financing' tab of the CooHeating.eu software. The interface includes tabs for 'INPUT PARAMETERS' and 'PROJECT PERFORMANCE'. Below these are tabs for 'Investment and financing', 'Costs', 'Revenues', and 'Other parameters'. The main section is titled 'INVESTMENT AND FINANCING' and is further divided into 'Investment cost' and 'Financing sources'.

INVESTMENT AND FINANCING	
Investment cost	
TOTAL 0,00	0,00%
Equipment/Machinery	0,00%
Buildings and construction works	0,00%
Plot	0,00%
Project and investment documentation	0,00%
Intangible assets (patents, licenses, software)	0,00%
Initial working capital 0,00 €	0,00% % of investment: 0%

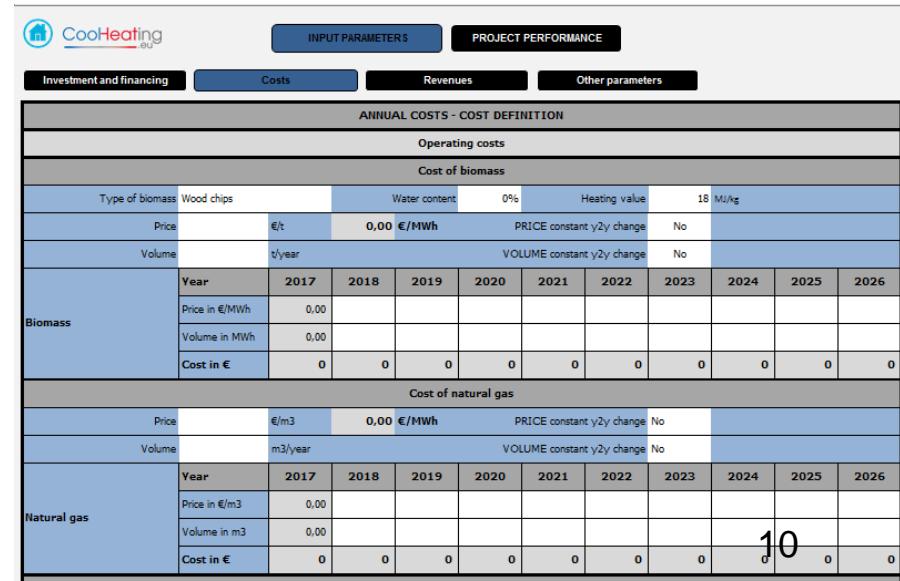
Financing sources	
TOTAL 0,00	0,00%
Private equity 0,00 €	0,00%
Bank loan 1	0,00%
Bank loan 2	0,00%
Bank loan 3	0,00%
Connection fees	0,00%
Investment subsidies	0,00%

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# Ulagani parametri - Troškovi

U ovom dijelu se unose troškovi, koji se simuliraju za vrijeme trajanja projekta (alat ima mogućnost linearne promjene troškova na godišnjoj razini)

- Troškovi pogona (gorivo)
- Trošak usluga (Upravljanje, osiguranje i kredit, promocijske aktivnosti, ostalo)
- Trošak rada



ANNUAL COSTS - COST DEFINITION												
Operating costs												
Cost of biomass												
Type of biomass	Wood chips			Water content	0%		Heating value		18 MJ/kg			
Price	€/t		0,00 €/MWh		PRICE constant y2y change		No					
Volume	t/year		VOLUME constant y2y change		No							
Biomass	Year	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	
	Price in €/MWh	0,00										
	Volume in MWh	0,00										
	Cost in €	0	0	0	0	0	0	0	0	0		
Cost of natural gas												
Price	€/m3		0,00 €/MWh		PRICE constant y2y change		No					
Volume	m3/year		VOLUME constant y2y change		No							
Natural gas	Year	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	
	Price in €/m3	0,00										
	Volume in m3	0,00										
	Cost in €	0	0	0	0	0	0	0	0	0		

# Ulazni parametri - Prihodi

Unose se prihodi iz raznih izvora za vrijeme trajanja projekta (alat ima mogućnost linearne promjene prihoda na razini godine)

- Prihodi od prodaje električne energije
- Prihodi od prodane topline (uključuje 3 moguća modela prodaje topline)
- Ostali prihodi

The screenshot shows the 'ANNUAL REVENUES - REVENUE DEFINITION' section of the CooHeating.eu software. It includes tabs for 'INPUT PARAMETERS' and 'PROJECT PERFORMANCE', and sub-tabs for 'Investment and financing', 'Costs', 'Revenues', and 'Other parameters'. The 'Revenues' tab is active.

**Electricity Revenues:**

Average electricity price	€/MWh	PRICE constant y2y change		No							
Volume	MWh/year	VOLUME constant y2y change		No							
Electricity	Year	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
	Price in €/MWh	0,00									
	Volume in MWh	0,00									
	Revenues in €	0	0	0	0	0	0	0	0	0	0

**Heat Revenues:**

Heat price model	Direct input of the heat price										
Average heat price	€/MWh	PRICE constant y2y change		No							
Total amount of heat sold	MWh/year	VOLUME constant y2y change		No							
Heat	Year	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
	Price in €/MWh	0,00									
	Volume in MWh	0,00									
	Revenues in €	0	0	0	0	0	0	0	0	0	0

**Thermal energy price - Direct input of the heat price:**

Average heat price	€/MWh	PRICE constant y2y change		No							
Total amount of heat sold	MWh/year	VOLUME constant y2y change		No							
Heat	Year	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
	Price in €/MWh	0,00									
	Volume in MWh	0,00									
	Revenues in €	0	0	0	0	0	0	0	0	0	0

# Ulagani parametri – Ostali parametri

- Godišnje stope amortizacije
- Diskontna stopa
- Oporezivanje

The screenshot shows the CooHeating.eu software interface with the following layout:

- Top Navigation:** CooHeating.eu, INPUT PARAMETERS, PROJECT PERFORMANCE.
- Sub-navigation:** Investment and financing, Costs, Revenues, Other parameters.
- Content Area:** OTHER PROJECT PARAMETERS
- Cash conversion cycle:**
  - Average days of inventory: [Input Field]
  - Accounts receivable collection period: [Input Field]
  - Days payable: [Input Field]
- Annual depreciation rates:**
  - Intangible assets: [Input Field]
  - Buildings and constructions: [Input Field]
  - Equipment, plant, vehicles, mechanization: [Input Field]
- Profitability calculation:**
  - Discount rate: [Input Field]
- Taxation:**
  - Corporate income tax: [Input Field]

At the bottom of the interface, there is a logo for "Co-funded by the Horizon 2020 Framework Programme of the European Union".

# Rezultati projekta

- Ovaj modul se sastoji od izračuna, simulacija te analiza osjetljivosti, temeljenih na ulaznim parametrima

The screenshot shows a software interface for project performance analysis. At the top, there's a logo for 'CoolHeating.eu' and two main tabs: 'INPUT PARAMETERS' (highlighted in black) and 'PROJECT PERFORMANCE' (highlighted in orange). Below these are several sub-tabs: 'Investment and financing' (highlighted in orange), 'Revenues', 'Costs', 'Assets', 'Liabilities and Equity', 'Income statement', 'Balance sheet', 'Cash-flow statement', 'Profitability', and 'Project summary'. The main content area displays a table titled 'Projected investment cost in €' with columns for 'Value' and 'Share %'. The table rows are: 1. Buildings and construction works (Value: 0, Share %: 0,0%), 2. Plot (Value: 0, Share %: 0,0%), 3. Equipment/Machinery (Value: 0, Share %: 0,0%), A. PROPERTY, PLANT AND EQUIPMENT (Value: 0, Share %: 0,0%), B. PROJECT AND INVESTMENT DOCUMENTATION (Value: 0, Share %: 0,0%), C. INTANGIBLE ASSETS (Value: 0, Share %: 0,0%), D. INVESTMENT COST (A+B+C) (Value: 0, Share %: 0,0%), E. INITIAL WORKING CAPITAL (Value: 0, Share %: 0,0%), and F. TOTAL INVESTMENT COST (D+E) (Value: 0, Share %: 0,0%). To the right of the table, there's a small empty rectangular box.

Projected investment cost in €	Value	Share %
1. Buildings and construction works	0	0,0%
2. Plot	0	0,0%
3. Equipment/Machinery	0	0,0%
A. PROPERTY, PLANT AND EQUIPMENT	0	0,0%
B. PROJECT AND INVESTMENT DOCUMENTATION	0	0,0%
C. INTANGIBLE ASSETS	0	0,0%
D. INVESTMENT COST (A+B+C)	0	0,0%
E. INITIAL WORKING CAPITAL	0	0,0%
F. TOTAL INVESTMENT COST (D+E)	0	0,0%

Sources of investment cost financing in €	Value	Share %
A. PRIVATE EQUITY	0	0,0%
B. BANK LOANS	0	0,0%

# Rezultati projekta - pregled

Investment and financing

- Investicija i načini financiranja uključuju pregled investicijskih troškova i izvora financiranja

---

Revenues

- Struktura ukupnih planiranih prihoda tijekom životnog vijeka projekta

---

Costs

- Struktura ukupnih procijenjenih troškova tijekom životnog vijeka projekta

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Assets

- Resursi i nekretnine

# Rezultati projekta - pregled

Liabilities and Equity

- Pregled obveza vezanih uz financiranje projekta te razvoj kapitala za vlasnike projekta

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Income statement

- Pregled prihoda i rashoda projekta tijekom životnog vijeka projekta

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Balance sheet

- Pregled dugoročnih i kratkoročnih sredstava te kapitala i obveza u projektu

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Cash-flow statement

- Stvarni novčani tokovi projekta

# Rezultati projekta - pregled

Profitability

- Prikaz glavnih ekonomskih indikatora projekta (unutarnja stopa povrata, neto sadašnja vrijednost projekta)

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Project summary

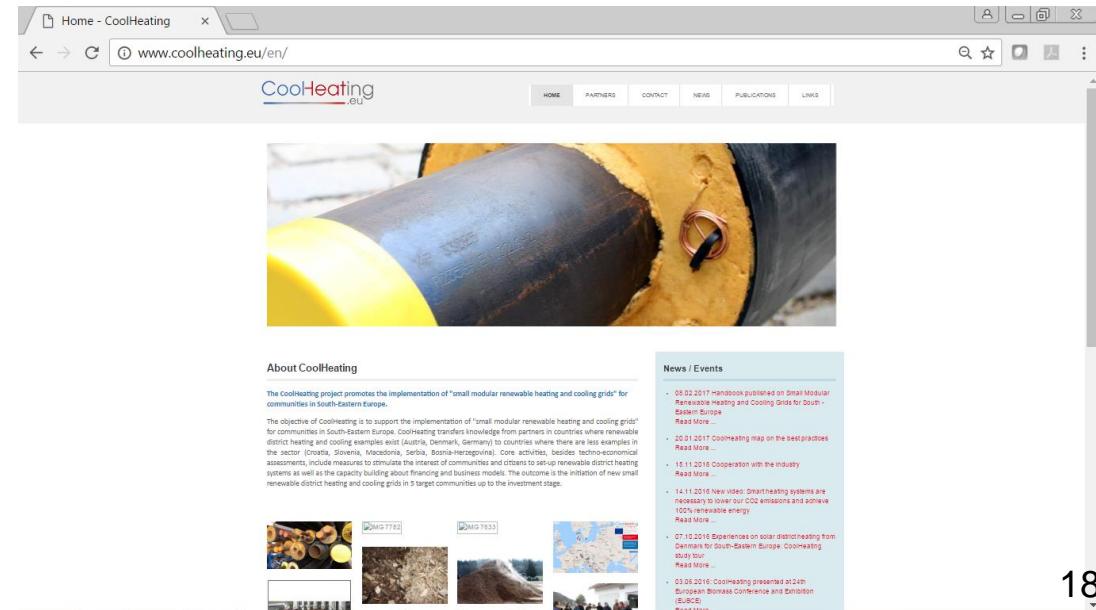
- Pregled ključnih aspekata prikazanih u prethodnim dijelovima modula Rezultati projekta

# Alat

- Kako bi mogli koristiti alat, korisnici moraju:
    - Imati osnovno znanje ekonomije
    - Znati osnovne tehničke parametre projekta kako bi se pretpostavili investicijski troškovi i mogućnosti financiranja, uključujući moguće subvencije
    - Troškove projekta (količina goriva i cijene)
    - Prihode projekta (prodaja topline, cijena topline, prodaja električne energije)
  - Alata omogućuje analizu projekta jednostavnom izmjenom različitih parametara
  - Veće privatno učešće vs. veći kredit
    - Viša cijena toplinske energije vs. veći trošak priključka
- CooHeating**  
Razrada isplativog projekta

# Alat

- Na hrvatskom jeziku
- Nacionalni partneri će pružati pomoć korisnicima alata
- Besplatno dostupan na  
<http://www.coolheating.eu>



The screenshot shows the homepage of the CoolHeating.eu website. The header features the logo "CooHeating.eu" and navigation links for HOME, PARTNERS, CONTACT, NEWS, PUBLICATIONS, and LINKS. Below the header is a large image of a blue and yellow pipe. The main content area includes a section titled "About CoolHeating" with text and a link to a handbook, and a "News / Events" section with a list of recent news items. At the bottom, there are several small thumbnail images and a map.

**About CoolHeating**

The CoolHeating project promotes the implementation of "small modular renewable heating and cooling grids" for communities in South-Eastern Europe.

The objective of CoolHeating is to support the implementation of "small modular renewable heating and cooling grids" for communities in South-Eastern Europe. CoolHeating transfers knowledge from partners in countries where renewable district heating and cooling examples exist (Austria, Denmark, Germany) to countries where there are less examples in the public domain. CoolHeating also provides support to communities in the planning phase of their projects, including assessments, as well as measures to stimulate the interest of communities and experts to set-up renewable district heating systems as well as the capacity building about financing and business models. The outcome is the initiation of new small renewable district heating and cooling grids in 5 target communities up to the investment stage.

**News / Events**

- 05.02.2017 Handbook published on Small Modular Renewable Heating and Cooling Grids for South-Eastern Europe  
Read More
- 20.01.2017 Coolheating map on the best practices  
Read More
- 15.11.2016 Cooperation with the industry  
Read More
- 14.11.2016 New video: Coolheating systems are necessary to cover our CO<sub>2</sub> emissions and achieve 100% renewable energy!  
Read More
- 27.10.2016 Publication on solar district heating from Germany for South-Eastern Europe: Coolheating study tour  
Read More
- 03.09.2016 Coolheating presented at 12th European Biofuels Conference and Exhibition (EUBCE)  
Read More

# Hvala Vam na pažnji!

Kontakt: [borna.doracic@fsb.hr](mailto:borna.doracic@fsb.hr)

CoolHeating website: [www.coolheating.eu](http://www.coolheating.eu)



Ovaj projekt financiran je sredstvima iz *programa Europske Unije za istraživanje i inovacije Obzor 2020* na temelju sporazuma za dodjelu bespovratnih sredstava broj  
691679